



Company name:
Primary Solutions

Current Rating: **61%**

Generated from weighted answers to 170 question on-line GIIRS Survey. The GIIRS survey assesses a company's impact on each of its stakeholders over time.

Social and environmental performance ratings comparable across geography, industry and company size.

COMPANY PROFILE

Date Founded:	01/01/06
Location:	Tanzania
Sector:	SGB
Industry:	Health
Products/Services:	Primary Healthcare Services
Website:	www.primarysolutions.com

COMPANY RATING DETAILS

	% Points Available
Accountability ★★★★★	65%
Governance/Accountability	88%
Transparency/Reporting	80%
Employees ★★★★★	80%
Compensation & Benefits	90%
Employee Ownership	55%
Work Environment	81%
Consumers ★★★★★	60%
Beneficial Products/Services	50%
Serving Those in Need	71%
Community	27%
Local	36%
Diversity	24%
Charity/Direct Service	26%
Environment ★★★★★	72%
Corporate Offices	61%
Transportation/Distribution	75%
Manufacturing Facilities	80%
Overall Rating	61%

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This page will feature individual key performance metrics that investors tell us are their top priority in reviewing a company's social and environmental performance.

To access a company's answer to all of the questions in the B Impact Rating System an investor can subscribe the GIIRS database.

The company also has the opportunity to share their company's stated mission and highlight metrics (both from within and outside the ratings system) that show how the company's social and environmental performance reflects its stated mission.

KEY PERFORMANCE INDICATORS

Sector:	Services
Jobs Growth (last year):	33%
Wage Growth:	10%
Revenue Growth:	11%
Net Income Growth:	25%
Number of Customers:	10,000
Local Suppliers Support:	15
% Carbon Footprint Offset:	50%
Industry:	Healthcare
% of low income customers served:	19%
# of patients served annually:	10,000
# of caregivers employed:	750

COMPANY MISSION

Primary Solutions provides a sustainable livelihood for its employees (employing local doctors, nurses, and caretakers), while establishing primary health care services for people, who previously did not have access to healthcare.

COMPANY HIGHLIGHTED MISSION METRICS

% of facilities in low income communities:	85%
% of female customers served:	80%
% of products reclaimed or recycled:	50%
Ratio of highest to lowest paid employee	5 to 1
% of employees paid a living wage:	100%
Job Growth (year over year):	20%

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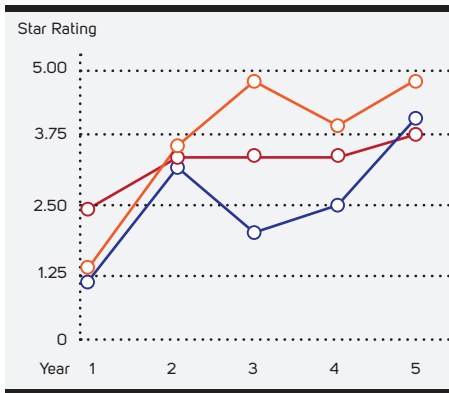
Current Rating: **61%**

Investors can use the charts to compare a fund's performance on the GIIRS Assessment with its peers' performance. Investors also have the option to subscribe to the GIIRS database to be able to conduct customized benchmarking on funds and companies vs. their peers on their overall rating, subcategory ratings, and answers to individual questions.



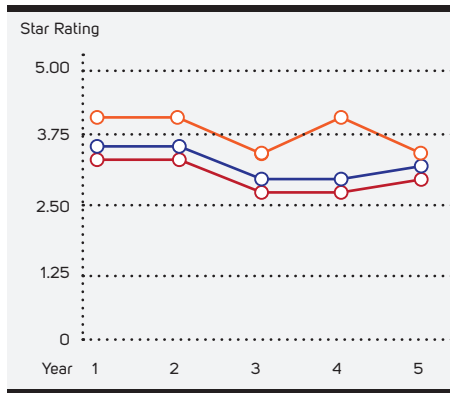
Health First GIIRS Ratings vs. Peer GIIRS Ratings

OVERALL RATING



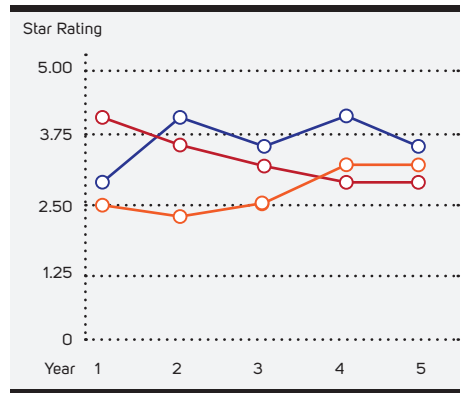
- Primary Solutions Star Ratings
- Peer Star Ratings in Peer SGB
- Peer Star Ratings in the Health Sector

ACCOUNTABILITY RATING



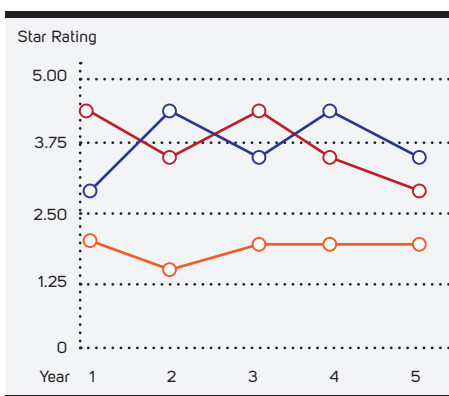
- Company Ratings
- Peer SGB Star Ratings
- Peer Star Ratings in the Health Sector

EMPLOYEE RATING



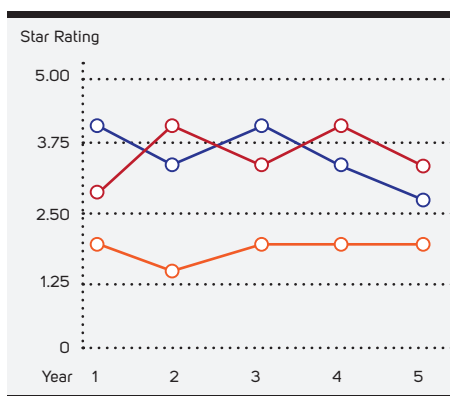
- Company Ratings
- Peer SGB Star Ratings
- Peer Star Ratings in the Health Sector

CONSUMER RATING



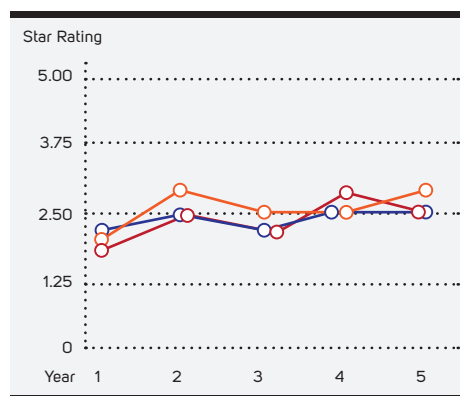
- Company Ratings
- Peer SGB Star Ratings
- Peer Star Ratings in the Health Sector

COMMUNITY RATING



- Company Ratings
- Peer SGB Star Ratings
- Peer Star Ratings in the Health Sector

ENVIRONMENT RATING



- Company Ratings
- Peer SGB Star Ratings
- Peer Star Ratings in the Health Sector



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We provide every company with the opportunity to include a management letter with their rating that provides additional context for investors on the company's GIIRS rating.

Dear Socially Conscious Investor,

Thank you for your interest in Primary Solutions. Primary Solutions is committed to developing products that serve the healthcare industry in East Africa (Primary markets is Tanzania). In Tanzania there are 2 doctors for every 100,000 patients. South Africa by comparison has 77 doctors per 100,000 patients. Because of the low ratio of doctors to patients, many patients go without adequate medical care in Tanzania.

The Primary Solutions social and environmental responsibility program includes: maintaining an employee satisfaction program that ensures that doctors, nurses, and caregivers that we employ have a workplace they enjoy coming to and are loyal to and providing low cost health care services to people who would not have access to health care otherwise. We are proud that both our employee retention numbers and the number of low-income patients that we serve continue to increase year over year.

Primary Solutions earned 61% of the available points on its GIIRS rating. While we are proud of our employee rating (80%) and products and services rating (60%), we recognize that we can make further improvements in the future in our community engagement practices. In the next fiscal year, we intend to implement both a community service (providing free health education seminars) and a charitable giving program (donating to HIV education programs) to improve our company's community relations.

Sincerely,

Yvonne Eidler
President & CEO